



Nationwide[®]
On Your Side

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HealthPlan Services and Nationwide Health Plans[®]
partner to provide business process services to
Nationwide policyholders

TAMPA, Fla. – (Jan. 8, 2007) – HealthPlan Services, the nation’s largest provider of advanced business process and distribution support outsourcing solutions for fully-insured products in the insurance industry, announced today that it has entered an agreement to provide comprehensive business process services to Nationwide Health Plans[®] (NHP).

Under the five-year agreement, HPS will manage quoting, underwriting, billing and customer care/call center services, as well as claims processing services on behalf of NHP.

“We are honored to have been selected as NHP’s business partner to further their service model for agents and insured’s alike,” said Jeff Bak, President and CEO of HPS. “Our industry expertise and proprietary technology will provide new levels of automation and administrative ease for Nationwide policyholders, and we are confident that this partnership marks the start of an ongoing, mutually beneficial relationship.”

A division of Nationwide Mutual Insurance Co. and based in Dublin, Ohio, NHP provides innovative health-related products and services to individuals and employers in Ohio and California. Additionally, NHP offers an extensive portfolio of travel, student accident and health, limited medical and generic pharmacy products to a national audience.

“We are excited to partner with HPS, which was selected following an extensive vendor review process,” said Melissa Gutierrez, President, NHP. “We are confident that HPS is the ideal partner to help us continue providing exceptional customer service. Our policyholders and producers will all benefit from this relationship by leveraging the many industry-leading applications and solutions HPS offers.”

To better-serve Nationwide’s customers, HPS also announced plans to open offices in Columbus, Ohio, and Sacramento, Calif.

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About HealthPlan Services

HealthPlan Services, a Sun Capital Partners, INC. affiliate, is the largest independent provider of advanced business process outsourcing solutions and employee benefit services to the insurance and managed care industry. Since 1970, HPS has offered customized administration and distribution services to insurers of individual group, voluntary and association plans, as well as providing valuable solutions to thousands of brokers and agents that sell into this market. HPS's proprietary, scalable technology provides innovative consumer-facing solutions that are turnkey self-service tools for our insurance carriers and distribution partners. HPS offers an ever-expanding array of services to a diverse and growing client base, and administers products that include Medical (PPO, HMO, indemnity, consumer-driven), Dental, Life, Disability, Vision, Long Term Care, Limited Medical, Medicare Supplement and Medicare Part D, as well as various other ancillary insurance. HPS is committed to providing extraordinary service to its customers. For more information about HealthPlan Services, please visit www.healthplanholdings.com.

About Sun Capital Partners, Inc.

Sun Capital Partners, Inc. is a leading private investment firm focused on leveraged buyouts, equity, debt, and other investments in market-leading companies that can benefit from its in-house operating professionals and experience. Sun Capital affiliates have invested in and managed more than 140 companies worldwide with combined sales in excess of \$33.0 billion since Sun Capital's inception in 1995. Sun Capital has offices in Boca Raton, Los Angeles, and New York, and advisory offices in London and Shenzhen, China. For more information about Sun Capital Partners, Inc., please visit www.SunCapPart.com.

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About Nationwide

Nationwide, based in Columbus, Ohio, is one of the largest diversified insurance and financial services organizations in the world, with more than \$158 billion in assets. Nationwide ranks #98 on the Fortune 100 list. The company provides a full range of health management, insurance and financial services. The Nationwide companies include the country's seventh-largest property/casualty, the fourth-largest homeowners, the sixth-largest auto insurance group and the country's largest farm owners' insurer. Nationwide Life Insurance Company, the major subsidiary of Nationwide Financial, ranks 11th in assets according to A.M. Best. For more information, visit www.nationwide.com.